HOW TO SHORTLIST ASSET MANAGEMENT SOFTWARE

For Maximum Asset Efficiency Gains

Map and Quantify Your Requirements

Consider all 3 types of requirements;
1. Business,
2. User Level and
3. Technical

Scan the Market

Not Just Vendor Websites. Look at Forums, Reviews, Blogs & Videos

Compare on Qualitative Parameters and not just Price

Comparison based on Standard Demo's, Usability, Implementation Timescales & Pricing

Shortlist Your Asset Management Options

Shortlist Based on your Business as well as User Level requirements & Industry Case Studies

Arrange the Second Demo

Second Demo should be on your Data, Involve Users and Focus on Workflow Adaptability

Do Reference Checks

Understand Software Bugs, Upgrade Cycles & Implementation Success Rate

Drive a Good Deal

Quality is never discounted. Negotiate on Implementation or Support

Asset Efficiency Gains